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13 UNITED STATES DISTRICT COURT
14
15 NORTHERN DISTRICT OF CALIFORNIA
16
17 SAN JOSE DIVISION

18 DAVID HO, on behalf of himself and others
19 similarly situated and on behalf of the
20 general public and DOES 1-20

21 Plaintiff,

22 v.

23 ERNST & YOUNG LLP

24 Defendant.

Case No. CV 05-04867 JF

[Assigned for all purposes to the Honorable
Jeremy Fogel, Department 3]

**DEFENDANT ERNST & YOUNG LLP'S
OPPOSITION TO PLAINTIFF DAVID
HO'S MOTION TO COMPEL
PRODUCTION OF DOCUMENTS**

[SUPPORTING DECLARATION OF
GREGORY W. KNOPP FILED
CONCURRENTLY HEREWITH]

Hearing Date: May 1, 2007

Hearing Time: 10:00 a.m.

1 **I. INTRODUCTION**

2 Though no class has been certified in this case, Plaintiff seeks discovery of the contact
 3 information and time records for each and every individual who falls within the putative class.
 4 However, discovery has been bifurcated by the Court to permit, at this stage, only such discovery that
 5 relates to class certification issues. *See* Declaration of Gregory Knopp (“Knopp Decl.”), ¶ 2; *see also*
 6 *Washington v. Brown & Williamson Tobacco Corp.*, 959 F. 2d 1566 (11th Cir. 1992) (upholding lower
 7 court’s denial of plaintiffs’ motion to compel pre-certification discovery that went beyond scope of
 8 class certification issues); *Babbitt v. Albertson’s Inc.*, No. C-92-1883 SBA (PJH), 1992 U.S. Dist.
 9 LEXIS 19091, at * 6 (N.D. Cal. Nov. 30, 1992) (“In general, at the precertification stage, discovery in
 10 a putative class action is limited to certification issues.”). As explained below, Plaintiff’s requests for
 11 contact information and time records for each and every putative class member – individuals who are
 12 not presently parties to this action – are clearly premature.

13 Nevertheless, in an effort to resolve these discovery disputes without the need for judicial
 14 intervention, Defendant has offered to compromise. Specifically, Defendant agreed to provide (1)
 15 contact information for one-quarter of the putative class members, roughly 800 individuals; and (2)
 16 time records for every individual who worked in the positions identified in the Complaint during a six-
 17 month period. Plaintiff agreed to the first offer and rejected the second without explanation. Now,
 18 without any showing that the sample information Defendant provided and agreed to produce is in any
 19 way inadequate, Plaintiff claims he is entitled to more. Because Plaintiff has failed to demonstrate any
 20 need for the additional data at this pre-certification stage – let alone a need that outweighs the
 21 anticipated burden to Defendant – his motion should be denied.

22 **II. ARGUMENT**

23 **A. Plaintiff Is Not Entitled To Contact Information For Every Putative Class** 24 **Member.**

25 Plaintiff claims that the knowledge of individual putative class members regarding the “sorts of
 26 work that they typically performed” should be examined to determine whether there exists the requisite
 27 commonality to support class certification. *See* Plaintiff’s Brief at p. 6. Yet if Plaintiff needs to
 28 inquire into the particular circumstances of hundreds, if not thousands, of individuals in order to

1 evaluate whether class certification is proper, it plainly is not. *See Mantolet v. Bolger*, 767 F. 2d 1416,
 2 1425 (9th Cir. 1985) (denying expanded discovery at pre-certification stage, where individual inquiry
 3 into putative class members' medical and work history would be necessary). Indeed, such a
 4 widespread evaluation of the job duties of particular individuals is precisely the type of class-wide
 5 merits discovery that the Court precluded at this stage of the litigation.

6 Even if the discovery Plaintiff seeks were not premature, it is clearly overbroad. As Plaintiff
 7 points out, the parties already met and conferred with respect to the discovery sought and agreed that a
 8 pre-certification notice would be sent by a third-party administrator, Rust Consulting ("Rust"), to
 9 twenty-five percent of the putative class members, to be selected at random. In fact, Plaintiff's counsel
 10 acknowledged that Plaintiff's request for contact information would be resolved by reaching this
 11 compromise agreement. *See Knopp Decl.*, ¶ 4, Ex. A (letter from L. Greenberg to defense counsel,
 12 dated March 8, 2007) ("as per our agreement to resolve the class witness contact information
 13 disclosure issue through that process"); *see also Knopp Decl.*, ¶ 5, Ex. B (letter from G. Knopp to L.
 14 Greenberg, dated February 9, 2007). Rust sent the notice to 800 putative class members on March 19,
 15 2007, and these individuals have until April 18, 2007 to return a postcard indicating that they do not
 16 want their contact information disclosed. Shortly after April 18, Plaintiff's counsel will receive the
 17 names and addresses of each of the 800 individuals, except for those who returned postcards. *See*
 18 *Knopp Decl.*, ¶ 3.

19 Now, before even allowing this process to run its course, Plaintiff insists – without explanation
 20 – that the names and addresses he will receive are insufficient. For Plaintiff to assert that he has a
 21 compelling need for the contact information of approximately 2,400 additional people, he first must
 22 demonstrate that he has adequately pursued contacting the almost 800 people whose information he
 23 agreed to receive. He clearly cannot do so at this time.

24 Moreover, Plaintiff neglects to even address the disruption to Defendant if thousands of its
 25 current and former employees are contacted by an attorney attempting to drum up interest in this
 26 lawsuit. *See Knopp Decl.*, ¶ 6, Ex. C (Plaintiff's counsel's March 9, 2007 advertisement in Wall Street
 27 Journal stating in part, "Seeking former salaried non-CPA employees of Big Four firms (Staff, Senior,
 28

Associate, other) for class action cases.”) Employees can be expected to gossip and discuss the contents and meaning of the notice, as well as to seek clarification from their managers, human resources, or counsel. Accordingly, for hundreds of employees to review and discuss a pre-certification notice and then consider whether to object to the disclosure of their information would be inherently disruptive to Defendant’s business. Plaintiff has not demonstrated how the additional burden imposed by notifying another 2,400 people is justified, when he is already gaining access to names and addresses for almost 800 people. *See EEOC v. United States Bakery*, No. 03-64-HA, 2004 U.S. Dist. LEXIS 11350 at*11 (D. Or. Feb. 4, 2004) (disallowing Plaintiff’s request for inspection because it would “unnecessarily disrupt defendant’s operations and its employees.”); *see also, e.g., Nat’l Union Fire Ins. Co. v. Elec. Trust Inc.*, No. C 04-3435 JSW, 2006 U.S. Dist. LEXIS 38440 at *6-7 (N.D. Cal. June 1, 2006); *Beinin v. Ctr. For the Study of Popular Culture*, No. C 06-2298 JW, 2007 U.S. Dist. LEXIS 22518 at *5-6 (N.D. Cal. March 16, 2007).

In short, because Plaintiff cannot show that the arrangement he agreed to is somehow insufficient, let alone that he needs to contact each and every class member in order to assess “the sorts of work that they typically performed,” his motion should be denied.

B. Plaintiff Is Not Entitled To The Production Of All Time Records.

Again, though no class has been certified in this case, Plaintiff seeks discovery of the time records for each and every putative class member covering a period of five and one-half years. These records indicate the hours recorded by individuals who are not currently parties to this suit. They also include brief narrative descriptions of the work these individuals performed. To the extent that Plaintiff seeks to evaluate the amount of time particular individuals worked or the degree to which particular individuals engaged in exempt activities, the discovery he seeks goes straight to the merits of class members’ claims and is thus premature. *See, e.g., Babbitt*, 1992 U.S. Dist. LEXIS 19091, at * 6.

Moreover, while Plaintiff contends that these records are relevant to “the commonality of the work actually performed by the putative plaintiffs,” he offers no explanation for why the sampling Defendant offered is insufficient.¹ Defendant has agreed to produce all time records for individuals

¹ Notably, in his own time records, Plaintiff frequently filled in the “hours description” column with the term “Misc.” or “Miscellaneous” or simply left it blank. *See Knopp Decl.*, ¶ 7, Ex. D

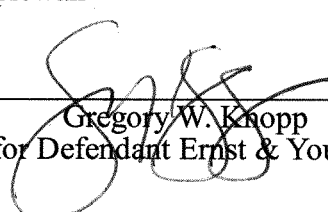
who worked in staff 1, staff 2, senior 1, and senior 2 positions – the positions within the class definition set forth in the Complaint – in California during the period of June 2002-November 2002, a period during which Plaintiff worked for Defendant. This proposed sampling represents approximately 10 percent of all pertinent time records and thus should be sufficient at this stage of the litigation. This is particularly so given the time-consuming process that is necessary to prepare the records for production – a process that includes redacting client names from each and every record. *See Miller v. Air Lines Pilots Ass’n*, 108 F. 3d 1415, 1425 (D.C. Cir. 1997) (“[S]ome sort of sampling technique might well provide the appropriate balance between [plaintiff’s] interest in data that is accessible and informative and [defendant’s] concerns that the request be manageable.”) Yet, without any explanation for why he believes the proposed sample is inadequate to assess “commonality” – and without proposing any alternative sample – Plaintiff insists that he needs each and every time record. Because he cannot demonstrate the need for anything more than Defendant has offered, at this stage of the litigation, the discovery he seeks is premature at best.

III. CONCLUSION

For the reasons discussed above, Plaintiff’s motion should be denied in its entirety.

Dated: April 10, 2007

AKIN GUMP STRAUSS HAUER & FELD LLP
Catherine A. Conway
Gregory W. Knopp
S. Adam Spiewak

By 
Gregory W. Knopp
Attorneys for Defendant Ernst & Young LLP

(Attaching Plaintiff’s records showing that roughly one-quarter of Plaintiff’s time entries during the period from July 1, 2001 through June 30, 2002 included no description of his work.)

PROOF OF SERVICE

STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

I am employed in the County of Los Angeles, State of California. I am over the age of 18 and not a party to the within action; my business address is: 2029 Century Park East, Suite 2400, Los Angeles, California 90067. On April 10, 2007 I served the foregoing document(s) described as: **DEFENDANT ERNST & YOUNG LLP'S OPPOSITION TO PLAINTIFF DAVID HO'S MOTION TO COMPEL PRODUCTION OF DOCUMENTS** on the interested party(ies) below, using the following means:

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☒ BY ELECTRONIC MAIL OR ELECTRONIC TRANSMISSION. Based on a court order or an agreement of the parties to accept service by e-mail or electronic transmission, I caused the document(s) to be sent to the respective e-mail address(es) of the party(ies) as stated above. I did not receive, within a reasonable time after the transmission, any electronic message or other indication that the transmission was unsuccessful.

I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made.

Executed on April 10, 2007 Los Angeles, California.

Tracy Howe

[Print Name of Person Executing Proof]

[Signature]